This is a reduced version of the BMA DEC-2014 Newsletter, published in PDF with permission on my website, GJD



Boris Mannsfeld & Associates

"Specializing in Placencia Belize Real Estate"



Dear Gary Duarte,

Welcome to our "End of Year" 2014 Real Estate News Letter from Boris Mannsfeld & Associates Belize Real Estate, your real estate experts specializing in Placencia, Belize.

We're very excited to share with you the following updates and featured properties for your consideration! These respective homes, lots, islands (cayes) and income-producing properties are available on our website www.RealEstatePlacencia.com and have links in this newsletter where you can CLICK to receive more information about them.

Please feel free to contact our offices to schedule your FREE PROPERTY TOUR!



Houston to Belize City

At a recent Belize Hotel Association meeting Chairman of the Aviation Development Committee Mr. Anthony Hunt, alongside Belize Tourism Board Director Ms. Karen Bevans, announced that Southwest Airlines will begin direct non-stop flights from Houston, Texas to Belize City in October 2015.

According to the Belize Tourism Board (BTB) "The entry of Southwest Airlines promises to be a 'game changer' for the tourism sector of Belize."

Chicago to Belize City

United Airlines now offers direct non-stop flights from Chicago, Illinois to Belize City!

With flights leaving Chicago at 8:05 in the morning on December 20th, arriving in Belize City at 12:20, the 4-hour 15-minute flight can transport winter weary persons from sub-zero weather to a delightful tropical paradise by lunchtime.

Returning flights leave on January 3rd and, running only 4-hours and 10-minutes in length, will get people with busy schedules back home in time to start the work week in 2015.





Flights Land at Placencia International Airport for SICA "Systema de a Integración Centroamericana"

international flights landed at the new Placencia International Airport!

The SICA summit meeting took place at the renowned Placencia Hotel, also a Vacasa and BMA client with beautiful homes and condos for rent and sales. Prime Ministers, Presidents, diplomats and other distinguished guests arrived internationally via private jets and locally via Maya Island Air. Representing BMA, Mr. Boris Mannsfeld was honored to be amongst the Government / Developer team welcoming the inaugural flights.

Even though this current use of the airport is a one-time event for now, it is truly significant for the Placencia region in that it proves the spectacular opportunity the airport shall provide once fully operational. The Placencia International Airport is projected to be fully operational by early 2016.



Vacasa is Now LIVE in Belize!

Boris Mannsfeld & Associates has joined forces with Vacasa out of Portland, Oregon and Berkshire Hathaway to provide the very first truly professional and global Vacation Home property management program for the entire nation of Belize. We will be marketing globally to not only attract more and more overnight tourists to Belize but also vacation rental guests that are pre-qualified as potential buyers for real estate.

Vacasa is the 9th fastest growing company in the USA in 2014. Their team of colleagues is over 500 strong and continues to grow in leaps and bounds. Vacasa is now going international and their first market is Placencia! Not Paris or the Bahamas... but Placencia! 1.6 million unique clients have used Vacasa to rent homes and many of them are repeat customers. The Belize portion of the Vacasa website just went live in early December and we are all ecstatic! Congratulations to everyone at Vacasa for expanding internationally!

Berkshire Hathaway Home Services needs no introduction. Their real estate division is world-class and is also expanding internationally. Their service and success will be no different that that of the other Berkshire Hathaway (guided by Warren Buffet) family of businesses. Berkshire Hathaway is recognized as "The World's Most Respected Company" according to Barron's in July, 2013 and Berkshire Hathaway Home Services was rated "2014 Brand of the Year" according to the Harris Poll EquiTrend.

Our unique service is not only exciting for property owners seeking to maximize their rental income but also for the real estate developer seeking to generate valuable cash flow and expedite sales of existing inventory and planned inventory. We will create an excellent rental history and return on investment (ROI) that will entice investors and possibly our rental clients to purchase the exact property that they have rented. Everyone wins!

So contact us if you are interested in further discussing this exciting program. You can visit the Vacasa website at www.vacasa.com. BMA is offering a \$US 500 "thank you" gift to anyone, including the property owner, that sends us a client that signs up with us. Drop by our office in the Placencia Village (below the

Rum Fish Restaurant) any time to say hello and enjoy some espresso and Gelato next door at Tutti Frutti.

Boris Mannsfeld & Associates continues, like always, to think outside the box and to implement new tools to best service our clients. We are your only full service real estate firm in the Placencia vicinity that offers valuable experience and services in the sale and management of property, investing in real estate, resort hospitality, real estate development, concrete/construction and beyond.

"Real Estate Agent of the Year"

Boris Mannsfeld & Associates was voted the prestigious award for being the "Real Estate Agent of the Year" two years running at both the 19th and 20th Anniversary Caribbean Travel and Living Awards!





We Did It Again!



BMA Offices . . . Come Visit Us Soon!

The team at Boris Mannsfeld & Associates would like to thank you very very much for taking your time to read our newsletter. Let us know how we can assist in any ways regarding anything related to Belize and especially anything regarding real estate. If you are seeking a \$20 million piece of land to develop or looking for a picture-perfect resort for your friend to book a honeymoon or simply what brand of coffee is the best in Belize or how to turn a coconut off a tree into a memorable drinking cocktail holder then simply ask and we are here to assist with our welcoming and professional services. Placencia, Belize...Tropical opportunities for Living and Investing!

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The Villas at Cocoplum

Come down and see for yourself why the award-winning Caribbean World magazine featured The Villas at Cocoplum as 1 of only 3 developments in the entire Caribbean. Visit our completed beachfront residences today.



Nikolai's Place

Located in the Placencia Village, Nikolai's Place offer you monthly rentals in a great environment. Enjoy privacy, peace and quiet with a great sunset while taking a zip or chilling in hammocks located on the property dock.



Robert's Grove Beach Resort and Marina

Robert's Grove is a beautifully appointed Hacienda-style Belize beach resort nestled on 22 acres of the finest white sand beach in Placencia Belize and is the perfect setting for a memorable wedding or romantic honeymoon vacation.



Placencia Concrete

Placencia Concrete is your long-term partner in construction and development on the Placencia peninsula. Ask about our aggregates, cement, concrete, concrete blocks, concrete piles and reinforcement bars.



Asset Protection Services International, Ltd

APSI, Ltd is a private consulting firm providing asset protection, tax strategies, estate planning, offshore incorporation and dual citizenship services since 2004. Contact us today for your Free Private Consultation!



Esoteric Vision Photography

Ben is the proprietor of Esoteric Vision Photography, whose love and passion for photography is seen and felt in his inspirational work. Ben offers wedding and event photography, panoramic, architectural and food photography.

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